



"The definition of insanity; to do the same thing day after day and expect a different result.

ALBERT EINSTEIN

Richard Preston

Vice President

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Dick has been in the financial services industry since 1992 and came to Northeast Financial in 1998. Previously he owned and managed a manufacturing business for over thirteen years. He offers financial consultations to his clients on matters such as business planning, retirement planning, estate analysis, college planning, and works with his clients to establish investment goals and objectives.

Licenses and Training

Investment Adviser Representative with Commonwealth Financial Network
FINRA Securities Registrations: Series 7, 63, and 66
Life and Health Insurance licensed

CLTC Designation Certified in Long Term Care
Completed courses in Retirement and Estate planning, Business planning,
Advanced Business planning, Income Taxation, and Insurance for Financial Planning

Currently pursuing designation of CERTIFIED FINANCIAL PLANNER™

Notable Accomplishments

Million Dollar Round Table
Member of National Association of Insurance and Financial Advisers
Was the principal author of a published college planning book called "Intuition"
A contributing author for the American Institute of Certified Public Accountants' "The Team Approach to Tax, Financial, and Estate Planning"

which came out in January of 2004
Has been an invited guest speaker at the Maine State Society of CPAs annual meetings
Appeared as a guest on PBS Money Matters
Chairman of the Auditing Committee for a fraternal organization
Past President of the Alford Lake Lermond Pond Lake Assoc.
Holds two US patents

Personal Information

Dick resides in Hope, Maine, with his wife Linda and his Black Lab named Jake. They have raised two boys, put them through college, and they are now both collecting W-2 income. Hobbies include most anything that gets him outside.

Mission

To make a difference in someone's life everyday.



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Securities are: Not FDIC Insured – Not Bank Guaranteed – May Lose Value.